

THE **APOLLO SUNGUARD** DIFFERENCE

Comparing **superior engineering & design** by Apollo Sunguard to inferior engineering & design by low cost manufacturers.



HELPING YOU MAKE THE **RIGHT CHOICE**



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★ **Apollo Sunguard has the strongest warranty in the industry** ★



Proudly accredited as a Service-Disabled Veteran Owned Small Business (SDVOSB)



We design and fabricate all our shade structures in the USA.



Schedule
Contract GS-07F-0320N
Contract GS-30F-0029Y

Approved vendor to the federal government with awarded GSA contracts.



Apollo Sunguard is the oldest privately held shade structure manufacturer in the United States.

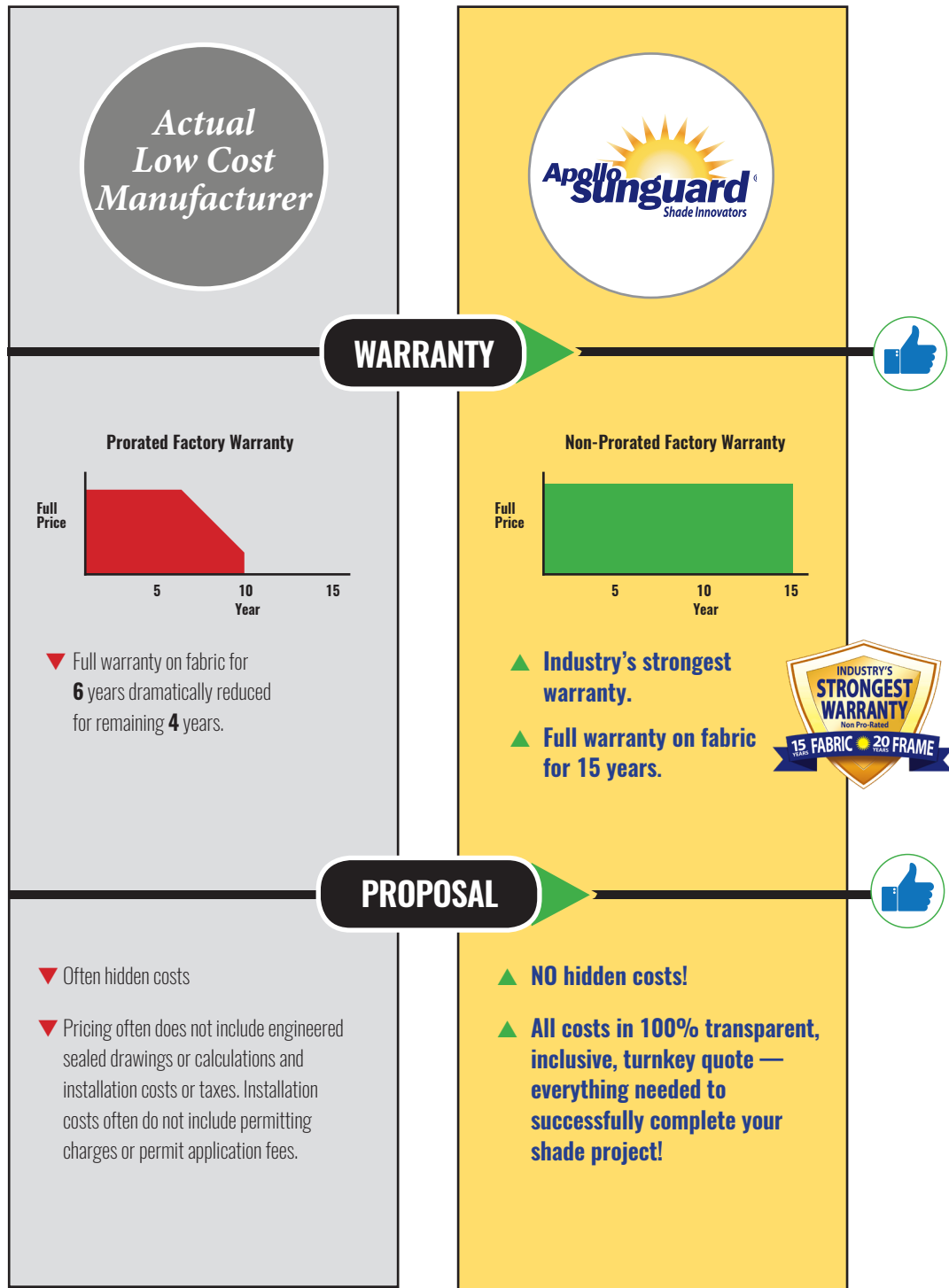
We are proud to have our shades protecting government and military personnel all over the world.





WARRANTY AND PROPOSAL

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THE **ENGINEERING** DIFFERENCE

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*Actual
Low Cost
Manufacturer*

▼ Inadequately engineered foundation, column and fabric connection.

▼ Catastrophic failure – hazardous to human life.

ENGINEERING



▲ **Safety and quality always come first.**

▲ **Engineered and correctly sized structural elements for local and International Building Code requirements.**



HELPING YOU MAKE THE **RIGHT CHOICE**



QUALITY AND CRAFTSMANSHIP

Comparing **superior engineering & design** by Apollo Sunguard to inferior engineering & design by low cost manufacturers.

*Actual
Low Cost
Manufacturer*



QUALITY & CRAFTSMANSHIP



- ▼ Routine maintenance required.
- ▼ Clumsy sliding release mechanism.
- ▼ Power tools often necessary to release cloth.
- ▼ Frequent jamming and rusting parts are difficult and complex to repair and replace.



- ▲ Maintenance free.
- ▲ Clean and simple operating Quick Release System (QRS).
- ▲ Only a standard wrench needed to release cloth.
- ▲ Simple and accessible replacement parts.





SAILS

Comparing **superior engineering & design** by Apollo Sunguard to inferior engineering & design by low cost manufacturers.

*Actual
Low Cost
Manufacturer*



SAILS



- ▼ Fabric failure, wrinkling and sagging.
- ▼ Low cost, off the shelf, weak connecting hardware.
- ▼ Slender and inadequately-sized columns.
- ▼ Messy, unfinished hanging cable ends with signs of cable failure.



- ▲ Appropriately reinforced and correctly pre-tensioned fabric.
- ▲ Quality, marine-grade, polished, stainless steel hardware, custom-built per sail.
- ▲ Correctly engineered and sized critical structure columns.
- ▲ Aesthetically pleasing, clean line design, factory pre-assembled cabling system.





CANTILEVERS

Comparing **superior engineering & design** by Apollo Sunguard to inferior engineering & design by low cost manufacturers.



*Actual
Low Cost
Manufacturer*

- ▼ Non-continuous modular shade.
- ▼ Catenary gaps create breaks in shade pattern, resulting in less shade coverage.
- ▼ Single bolt non-structural connections with thin bending columns and beams.
- ▼ Messy, unfinished hanging cable ends with signs of cable failure.

CANTILEVERS

- ▲ Continuous modular shade.
- ▲ Seamless attachment system for a frame-conforming shade pattern (no gaps in fabric panels).
- ▲ Fully engineered structural connections with appropriately sized columns.
- ▲ Multiple unique models available in an array of architectural designs.



HELPING YOU MAKE THE **RIGHT CHOICE**



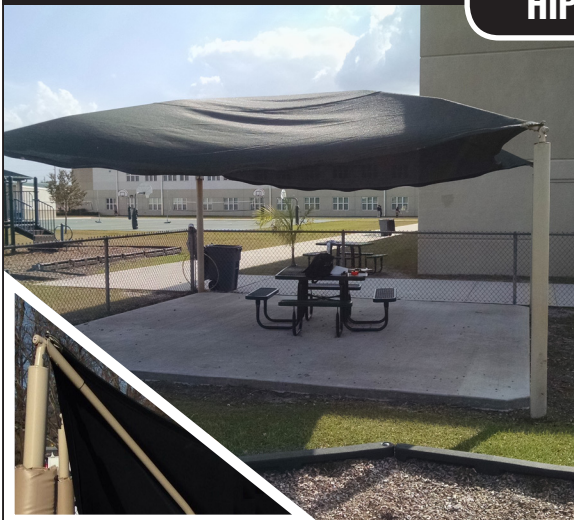
STANDARD HIP ROOF

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*Actual
Low Cost
Manufacturer*



HIP ROOF



- ▼ Low peak roof.
- ▼ Slender and weak upper structure that collapses and fails.
- ▼ Mechanical slide release loses tension – eventually rusts, jams, and fails.
- ▼ Non-structural, low cost, standard pipe grade steel.



- ▲ High peak roof.
- ▲ Thick and strong upper structural frame support beams.
- ▲ Quick Release System™ (QRS) does not lose tension.
- ▲ Strong, structural grade steel columns.



HELPING YOU MAKE THE **RIGHT CHOICE**

THE **APOLLO SUNGUARD** DIFFERENCE



MAKE THE **RIGHT CHOICE!**

- ▲ Industry's strongest warranty.
- ▲ Made in the USA.
- ▲ Oldest privately held shade structure company in the United States (25 years).
- ▲ Service-disabled veteran owned business.
- ▲ Superior engineering and design.
- ▲ Superior quality steel.
- ▲ No hidden costs.
- ▲ Completely customizable to fit your needs.

★ Invest in a **Superior Product** ★

FOR MORE INFORMATION
CONTACT US AT
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apollosunguard.com

