



CAPABILITY STATEMENT

We deliver innovative solar protection and clean energy solutions to improve life!

**Experts in Shade & Electric Vehicle (EV) Charging Stations
SDVOSB Certified**

NAME	APOLLO SUNGUARD SYSTEMS, INC.	
Value Proposition	<ul style="list-style-type: none"> • Support Implementation of Energy Independence and Security Act (EISA) - Title I – Energy Security through Improved Vehicle Economy • Support electric vehicle charging station pilot programs • Support greenhouse gas emission reduction programs 	
Products	<ul style="list-style-type: none"> • Shade Innovators with Standard & Custom Shade Structures • Modular Cantilever Shade Systems with Charging Stations by ChargePoint®: Cloud-based network communication gives the owner the ability to manage their EV charging operations & receive 24x7x365 driver support. 	
Core Competencies	<ul style="list-style-type: none"> • Shade Structures - We manufacture shade structures that block up to 96% UV radiation and lower the temperature by up to 20° F below the innovative breathable knitted shade cloth. Vehicle cabin temperatures are significantly lowered! Complete line of standard and custom structures for anywhere shade is needed. Structural engineering and site planning are available. • Electric Vehicle Charging Stations – We are a proud Premier Partner (distributor) of ChargePoint. The charging station performance is enhanced when kept cool with shade structures. • Sunguard Solar Structures™ – Fully-engineered architectural solar carport framing systems. Compatible with virtually every photovoltaic (PV) solar panel manufacturer. Meets applicable building codes from Florida to Maine. 	
NAICS Codes	314910 – Awnings and Canopies 336320 – Motor Vehicle Electric Equipment	335999 – All Other Miscellaneous Electrical Equipment and Component Manufacturing
Types of Clients Served	Government (GSA Schedule 23V, Contract No. GS-30F-0029Y) Government (GSA Schedule 78, Contract No. GS-07F-0320N) GSA awarded BPA#GS-30F-GA082 to Apollo for Electric Vehicle Charging Stations Non-Federal Clients: General Contractors, Corporations, Schools, Playgrounds, Parks & Recreation, State & Local Governments	
Past Performance	EV Charging Stations – Awarded Blanket Purchase Agreement (BPA) GS-30F-GA082 in February 2017 to provide Electric Vehicle Supply Equipment (EVSE) to the Federal Government. The base year is from March 1, 2017 - February 28, 2018 with up to 4 option years ending March 2022. EVSE has been pre-competed by GSA; purchasing made easy! For information contact Apollo Sunguard Systems 941-925-3000 or Stephanie Gresalfi at GSA Fleet, 202-617-0688. Awarded Blanket Purchase Agreement GS-30F-BA033 in December 2013 to provide electric vehicle charging stations for Federal Facilities. The contract amount was \$930,374. For information contact GSA, Light Vehicles Acquisition Branch (QMAAA), Jeffrey Meyers at 703-605-2951. Shade Structures - DOD, VA, U.S. Dept. of State, USCG, National Park Service and EPA.	
Differentiators  	<ul style="list-style-type: none"> • Manufacturer. We manufacture all our own products in the USA. • STRONGEST Industry Warranty. 20 years on the steel & 15 years on the fabric. ALL NON-PRORATED! • Supplier Diversity. We are a VA-certified Service Disabled Veteran Owned Small Business. (CVE Verified) • Flexibility. Standard and custom designs in an array of sizes and colors. • Superior Technology. Superior custom protection from the sun's UV rays and heat. Fabric canopies are 80% water repellent; lowers the ambient temperature by up to 20 degrees while blocking up to 96% of the UV radiation. • Always the best value!! In terms of price, performance and durability! 	
Established	2001	
Owner	Kevin T. Connelly, President (Retired Lieutenant Colonel)	
Web Site	www.ApolloSunguard.com	
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DUNS Number	19329345	
CAGE Code	3CUV9	

We accept credit cards and purchase cards.