



About Apollo Sunguard

We have been a leader in shade innovation since 1993. Our wide range of standard- and custom-engineered steel frame structures and tensile shade sails provide optimum sun protection and cool comfort wherever you need it. We are also a Premier Partner of ChargePoint, the leader in state-of-the-art electric vehicle charging stations utilizing cutting edge technology. We have held GSA contracts since 2003, so purchasing from us ensures you are getting the greatest value in terms of price, performance and durability, as you are dealing with a GSA-approved company with GSA-negotiated prices. We are proud to be the vendor of choice for the government's shade and EV charging station needs.



Why Choose Us?



We offer the industry's strongest non-prorated warranty: 15 years for fabric, 20 years for steel



Our products are made in the U.S.A



We're a service-disabled veteran-owned business



ApolloSunguard.com

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**4487 A Ashton Road
Sarasota, FL 34233**

EVSales@apollosunguard.com



Contract Holder
Contract # GS-30F-0029Y



POWERED & PROTECTED





Why ChargePoint?

ChargePoint is the leading manufacturer of electric vehicle charging stations in the United States, with over 52,000 stations deployed nationwide. ChargePoint stations use cutting-edge technology that has been rigorously tested to verify that it's safe, reliable and driver friendly.

As a ChargePoint Premier Partner, Apollo Sunguard has sold and distributed EV charging stations across the country. Our GSA contract allows us to sell ChargePoint EV stations, network plans and EV accessories to federal agencies. Agencies that have already benefitted from ChargePoint include:

- ☀ Defense Logistics Agency (DLA) (Various Locations)
- ☀ Department of Energy (DOE) (Various Labs)
- ☀ Federal Law Enforcement Training Center (FLETC)
- ☀ NAVFAC (Various Bases)
- ☀ Veterans Affairs (VA) (Various Sites)

FIGHT THE URBAN HEAT ISLAND EFFECT

Urban areas tend to be considerably hotter than their rural neighbors due to their abundance of energy-absorbing materials like asphalt and concrete. Our Sunguard Shade Cloth mimics the natural shade of trees by allowing air to flow through resulting in a temperature drop of up to 20 degrees underneath.

POWERED

Blanket Purchase Agreement

47QMCA22A0003

Apollo Sunguard Systems, Inc. was awarded this BPA by GSA Fleet for Electric Vehicle Supply Equipment (EVSE) for electric vehicle (EV) charging stations and Ancillary EVSE Data Services.

Frequently Asked Questions

What can I purchase from the BPA?

Apollo Sunguard offers a variety of EVSE configurations for Level 2 and DC fast charging stations for ChargePoint products as well as EVSE Data Services.

For detailed information on the BPA visit:
www.gsa.gov/evse

Does the GSA Fleet need to be involved when purchasing EVSE?

For agencies that want to purchase EVSE from the BPA, agency Contracting Officers can place a task order directly against the BPA without involvement of GSA Fleet.

Who can utilize this BPA?

This BPA is available to all agencies who are authorized to lease or purchase vehicles from GSA Fleet.

When is the BPA available?

The duration of the BPA is 60 months. April 22, 2022 through April 21, 2027.

Why is the BPA being offered?

To support current and future federal fleet electrification needs.

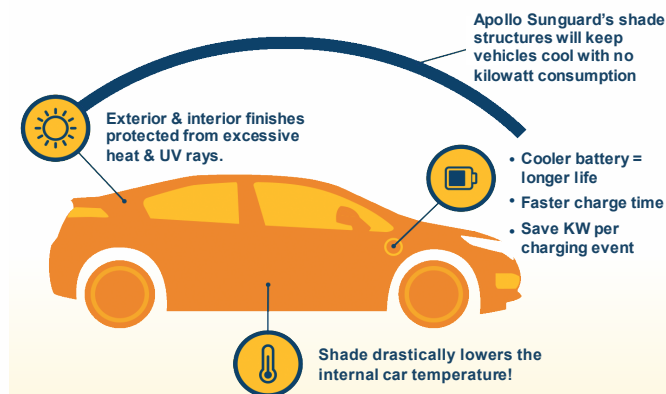
How to purchase off BPA?

Contact Apollo's BPA Administrator, at **800.319.1010** or evsales@ApolloSunguard.com or **Matt Bianco** at mbianco@fedwayconsulting.com.

Why Shade Your Charging Station?

Excessive heat impairs battery function. In fact, electric vehicles charging in direct sunlight can require up to 2kW more of power to become fully charged.

Thanks to the BPA we were awarded by GSA Fleet, government agencies can place task orders not only for charging stations, but also for accessories against the BPA directly from Apollo Sunguard without GSA Fleet involvement. Ensure your charging stations are effective and protected by equipping them with our industry-leading shade products.



Apollo Sunguard's cantilever shade structures can:

- ☀ Cut down on charging station maintenance
- ☀ Improve charging times
- ☀ Enhance comfort
- ☀ Add curb appeal

PROTECTED